

NORTHERN DISTRICT OF FLORIDA BANKRUPTCY BAR ASSOCIATION

2015 Annual Seminar

TIPS FOR TRYING A CASE

Presented by:

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PRETRIAL

- Bond 1. Know your judge.
- Bond 2. Know all of the rules, including the local rules.
- Bond 3. Know the law that applies to every issue.
- Bond 4. Begin trial preparation by preparing your closing argument early on in the case and then work backwards to identify precisely what evidence you need to be able to make your closing argument.
- Bates 5. Prepare your client and witnesses for direct and cross-examination.
- Bates 6. Anticipate evidentiary issues.

TRIAL

- Bond 1. Opening statement.
- Bates 2. Conducting direct examination.
- Bates 3. Conducting cross-examination.
- Bates 4. Exhibits.
- Bond 5. Experts.
- Bond 6. Closing statement.